

## Investment Management Notes – AB 2023 and 2024 – IV Sem

### 1.1 Investment

#### **Definition**

Investment refers to the allocation of funds in assets, projects, or financial instruments with the expectation of earning returns or appreciation over time.

#### **Meaning**

- It involves committing resources today to generate income or capital gains in the future.
- Can be in tangible assets like machinery, land, or intangible assets like securities, patents, or projects.
- Investment decisions are critical for wealth creation and business growth.

#### **Types of Investment**

- **Real Investment:**
  - Investment in tangible assets like plant, machinery, buildings, and inventory.
- **Financial Investment:**
  - Investment in financial instruments such as shares, bonds, mutual funds, and bank deposits.
- **Short-Term Investment:**
  - Investments that can be liquidated within a year, like marketable securities.
- **Long-Term Investment:**
  - Investments held for more than a year, like fixed deposits, bonds, or equity in another company.

#### **Importance of Investment**

- Generates income or capital appreciation over time.
- Supports business expansion and modernization.

- Helps in wealth creation for individuals and shareholders.
- Protects funds against inflation by generating returns above price rise.
- Facilitates economic growth through capital formation.

#### **Principles of Investment**

- Safety of principal amount.
- Adequate returns or profitability.
- Liquidity to access funds when required.
- Diversification to reduce risk.

### 1.2 Primary and Secondary Objectives of Investment

#### **Definition**

Investment objectives are the financial goals or purposes that guide an individual or organization in allocating funds to various assets or projects.

#### **Primary Objectives**

- **Safety of Principal:** Ensuring that the invested amount is protected from loss.
- **Income Generation:** Earning regular returns like interest, dividends, or rent.
- **Capital Appreciation:** Increasing the value of the investment over time.
- **Liquidity:** Having the ability to convert investments into cash when needed.

#### **Secondary Objectives**

- **Tax Benefits:** Utilizing investments to reduce tax liabilities.
- **Diversification:** Spreading investments across various assets to reduce risk.
- **Meeting Future Goals:** Allocating funds for specific future needs like education, retirement, or business expansion.

- **Hedge Against Inflation:** Choosing investments that grow faster than inflation to preserve purchasing power.
- **Social Responsibility:** Investing in ethical or socially responsible projects.

### 1.3 Investment vs. Speculation

#### Definition

- **Investment:** Allocating funds to assets or projects with the expectation of generating steady returns and preserving capital over the long term.
- **Speculation:** Buying assets to earn quick profits from short-term price changes, often involving higher risk.

#### Key Differences

- **Objective:** Investment aims for long-term wealth creation and steady income; speculation seeks quick profits.
- **Risk:** Investment carries moderate and calculated risk; speculation involves high and uncertain risk.
- **Return:** Investment provides stable, moderate returns; speculation may give very high returns but can also cause losses.
- **Time Horizon:** Investment is long-term; speculation is short-term.
- **Analysis:** Investment decisions are based on fundamentals, financial health, and growth potential; speculation relies more on market trends and price movements.
- **Safety of Capital:** Investment preserves principal relatively safely; speculation risks losing the principal.
- **Planning:** Investment is structured and goal-oriented; speculation is often opportunistic.

### 1.4 Investment Process

#### Definition

The investment process refers to the systematic approach followed by individuals or organizations to make investment decisions that maximize returns while managing risk.

#### Steps in the Investment Process

- **Setting Investment Objectives:**
  - Define goals such as wealth creation, income generation, capital preservation, or meeting future financial needs.
- **Assessing Risk Tolerance:**
  - Understand the level of risk that can be accepted based on financial situation, time horizon, and personal or organizational preferences.
- **Analyzing Investment Options:**
  - Evaluate various investment avenues such as stocks, bonds, mutual funds, real estate, or other financial instruments.
- **Allocating Funds:**
  - Decide the proportion of funds to invest in different assets, considering diversification to reduce risk.
- **Implementation of Investment Plan:**
  - Invest in selected assets according to the plan, ensuring proper documentation and compliance.
- **Monitoring and Review:**
  - Regularly track the performance of investments against objectives and make adjustments if necessary.
- **Evaluation and Feedback:**
  - Assess overall performance, returns, and risk exposure to improve future investment decisions.

## **1.5 Investment Information**

### **Definition**

Investment information refers to the data and insights that help investors make informed decisions about where, how, and when to invest their funds.

### **Sources of Investment Information**

- **Financial Statements:**
  - Balance sheet, income statement, and cash flow statement provide details on a company's financial health.
- **Annual Reports:**
  - Comprehensive reports published by companies outlining performance, strategies, and future prospects.
- **Market Reports and News:**
  - Stock market updates, industry trends, and economic news help investors track changes in investment conditions.
- **Investment Research Reports:**
  - Analysis by financial analysts or brokerage firms, offering recommendations on stocks, bonds, or mutual funds.
- **Government Publications:**
  - Reports on economic indicators, regulations, and fiscal policies that affect investment decisions.
- **Professional Advice:**
  - Guidance from financial advisors, portfolio managers, or investment consultants.
- **Online Platforms and Databases:**
  - Real-time data, charts, and tools for tracking market movements and analyzing investment options.

### **Importance of Investment Information**

- Helps in evaluating the risk and return of potential investments.
- Supports informed decision-making and reduces speculation.
- Facilitates comparison between investment alternatives.
- Assists in timing the market and identifying profitable opportunities.
- Enhances confidence and transparency in the investment process.

## **1.6 Personal Financial Planning**

### **Definition**

Personal financial planning is the process of managing an individual's income, expenses, savings, and investments to achieve financial goals and ensure financial security.

### **Steps in Personal Financial Planning**

- **Assess Financial Situation:**
  - Review income, expenses, assets, liabilities, and net worth to understand the current financial position.
- **Set Financial Goals:**
  - Define short-term (1 year), medium-term (1–5 years), and long-term (5+ years) goals such as buying a house, children's education, retirement planning, or vacation.
- **Budgeting and Expense Management:**
  - Plan monthly or yearly budgets to control spending, reduce unnecessary expenses, and increase savings.
- **Risk Management and Insurance:**
  - Protect against unforeseen events by having health, life, and property insurance.
- **Savings and Investment Planning:**
  - Allocate funds to suitable investment options to generate returns and meet financial goals.

- **Tax Planning:**
  - Strategically manage taxes to maximize savings and legal benefits.
- **Retirement Planning:**
  - Plan for adequate income after retirement using pensions, retirement accounts, or long-term investments.
- **Monitoring and Review:**
  - Regularly track financial progress, update plans, and adjust strategies based on changes in income, expenses, or goals.

### Importance

- Helps achieve financial goals efficiently.
- Ensures financial security and preparedness for emergencies.
- Encourages disciplined savings and investments.
- Reduces financial stress and uncertainty.
- Supports wealth creation and long-term financial independence.

## 1.7 Risk Profiling

### Definition

Risk profiling is the process of assessing an investor's risk tolerance, financial situation, and investment objectives to determine the appropriate level of risk they can take in investments.

### Purpose of Risk Profiling

- Helps identify the investor's comfort level with risk.
- Guides in selecting suitable investment options.
- Balances risk and return according to individual preferences.
- Prevents taking excessive risk that may lead to financial stress.

### Factors Considered in Risk Profiling

- **Financial Situation:** Income, expenses, assets, liabilities, and net worth.
- **Investment Goals:** Short-term, medium-term, and long-term objectives.
- **Time Horizon:** The duration for which investments will be held.
- **Age and Life Stage:** Younger investors may take higher risk; older investors often prefer safer options.
- **Risk Tolerance:** Willingness and ability to bear losses in investments.
- **Investment Knowledge:** Understanding of financial markets and instruments.

### Types of Risk Profiles

- **Conservative:** Low risk tolerance; prefers safe investments with stable returns.
- **Moderate:** Balanced approach; accepts some risk for better returns.
- **Aggressive:** High risk tolerance; seeks higher returns despite potential losses.

### Importance

- Ensures investment decisions align with personal risk capacity.
- Helps in portfolio diversification and proper asset allocation.
- Enhances financial planning by matching risk with goals.
- Reduces emotional decision-making during market fluctuations.

## 2.1 Systematic Risks

### Definition

Systematic risk, also known as market risk, is the risk that affects the entire market or a large segment of it and cannot be eliminated through diversification.

### Characteristics

- **Affects All Securities:** Impacts most investments in the market, not just a single company or sector.
- **Non-Diversifiable:** Cannot be reduced by holding a diversified portfolio.

- **Linked to Macro Factors:** Caused by economic, political, or global events.
- **Measured by Beta:** In finance, beta coefficient indicates a security's sensitivity to market movements.

### Causes of Systematic Risk

- **Economic Risk:** Recession, inflation, or changes in GDP growth affecting overall market performance.
- **Interest Rate Risk:** Changes in interest rates affecting investment returns.
- **Political and Regulatory Risk:** Government policies, regulations, or political instability impacting the market.
- **Market Sentiment:** Investor behavior, panic, or euphoria affecting stock prices.
- **Global Events:** Wars, pandemics, or international crises influencing markets worldwide.

### Examples

- Stock market crash affecting all companies.
- Rise in interest rates reducing bond prices.
- Inflation increasing production costs across industries.

### Importance

- Helps investors understand unavoidable risks in the market.
- Guides in asset allocation and portfolio management strategies.
- Basis for calculating expected returns using models like CAPM.
- Encourages consideration of hedging strategies to manage risk exposure.

## 2.2 Unsystematic Risks

### Definition

Unsystematic risk, also called specific or diversifiable risk, is the risk that affects a particular company or industry and can be reduced or eliminated through diversification.

### Characteristics

- **Company or Industry Specific:** Impacts only certain businesses or sectors.
- **Diversifiable:** Can be minimized by holding a well-diversified portfolio.
- **Independent of Market Movements:** Not linked to overall market fluctuations.
- **Can Be Managed:** Through proper research, diversification, and risk management strategies.

### Causes of Unsystematic Risk

- **Business Risk:** Poor management decisions, operational inefficiencies, or product failures.
- **Financial Risk:** High debt, liquidity problems, or inability to meet obligations.
- **Operational Risk:** Disruptions in production, supply chain issues, or labor strikes.
- **Regulatory Risk:** Changes in laws or compliance requirements affecting a specific company.

### Examples

- A strike in a single company halting production.
- Bankruptcy of a particular firm.
- A technological failure in a specific sector.

## Importance

- Understanding unsystematic risk helps investors reduce exposure through diversification.
- Guides portfolio construction by spreading investments across different sectors.
- Encourages thorough research before investing in individual stocks or industries.
- Reduces the impact of company-specific events on overall portfolio performance.

## 2.3 Calculation of Risk

### Definition

Risk in finance is the uncertainty regarding the returns from an investment. It can be measured quantitatively using statistical methods.

### Methods to Calculate Risk

- **Standard Deviation:**
  - Measures how much the returns of an investment deviate from the average return.
  - Higher standard deviation indicates higher risk.
  - Formula:

$$\sigma = \sqrt{\frac{\sum(R_i - \bar{R})^2}{n}}$$

Where  $R_i$ = individual return,  $\bar{R}$ = mean return,  $n$ = number of observations.

- **Variance:**
  - The square of standard deviation, showing dispersion of returns.
  - Formula:

$$\text{Variance} = \frac{\sum(R_i - \bar{R})^2}{n}$$

- **Beta Coefficient:**

- Measures the sensitivity of a security's returns to market movements.
- Beta > 1: More volatile than market; Beta < 1: Less volatile.

- **Coefficient of Variation (CV):**

- Risk per unit of return.
- Formula:

$$CV = \frac{\text{Standard Deviation}}{\text{Expected Return}}$$

- Helps compare risk between investments with different expected returns.

- **Value at Risk (VaR):**

- Estimates the maximum potential loss over a specific period with a given confidence level.

### Importance

- Quantifying risk helps in making informed investment decisions.
- Aids in portfolio diversification by selecting assets with optimal risk-return trade-off.
- Assists in risk management and setting risk limits.
- Helps in comparing different investment options objectively.

## 2.4 Probability & Non-Probability Risks

### Probability Risk

- **Characteristics:**
  - Can be expressed numerically as a probability or percentage.
  - Based on past data, trends, or statistical models.
  - Helps in making informed decisions and risk management.
- **Examples:**
  - Risk of a stock price falling by 10% based on historical volatility.
  - Probability of a bond defaulting estimated from credit ratings.
- **Importance:**
  - Enables quantitative risk analysis.
  - Supports portfolio optimization and risk-adjusted returns.

### Non-Probability Risk

- **Characteristics:**
  - Cannot be measured or predicted accurately.
  - Often arises from unique, unforeseen events or uncertainties.
  - Requires qualitative assessment and judgment.
- **Examples:**
  - Natural disasters affecting business operations.
  - Political instability or sudden regulatory changes.
  - Technological failure or product recalls.
- **Importance:**
  - Encourages contingency planning and risk mitigation strategies.
  - Highlights the need for insurance and flexible financial planning.

### Comparison

- Probability risks are measurable; non-probability risks are not.
- Probability risks allow numerical analysis; non-probability risks require judgment.
- Both types of risks are important for comprehensive risk management.

## 2.5 Investment Return

### Definition

Investment return is the gain or loss earned on an investment over a period, expressed as a percentage of the invested amount.

### Types of Investment Return

- **Capital Gain:** Increase in the value of an asset over its purchase price.
- **Dividend/Interest Income:** Earnings received from investments like stocks, bonds, or fixed deposits.
- **Total Return:** Sum of capital gains and income earned from the investment.

### Formula to Calculate Return

- **Simple Return:**

$$\text{Return (\%)} = \frac{\text{Current Value} - \text{Initial Investment}}{\text{Initial Investment}} \times 100$$

- **Total Return Including Income:**

$$\text{Total Return (\%)} = \frac{\text{Income} + (\text{Current Value} - \text{Initial Investment})}{\text{Initial Investment}} \times 100$$

### Factors Affecting Investment Return

- Type of investment and associated risk.
- Time horizon of the investment.

- Market conditions and economic factors.
- Inflation, taxes, and transaction costs.
- Company performance for stocks or interest rates for bonds.

### Importance

- Helps investors evaluate profitability of investments.
- Assists in comparing different investment options.
- Guides decisions on asset allocation and portfolio management.
- Essential for measuring performance against financial goals.

## 2.6 Capital and Revenue Return

### Definition

- **Capital Return:** The portion of return on an investment that represents recovery of the original investment or principal.
- **Revenue Return:** The portion of return that represents income earned from the investment, such as interest, dividends, or profits.

### Capital Return

- Represents the original funds invested.
- Reduces the book value of the investment as it is returned.
- Common in investments like redemption of bonds, repayment of principal, or sale of assets at cost.
- Does not affect taxable income as it is merely a recovery of investment.

### Revenue Return

- Represents earnings generated from investment over time.
- Includes dividends from shares, interest from bonds, or profits from business operations.
- Taxable in most cases as it constitutes income.
- Indicates the profitability of the investment rather than capital recovery.

### Differences

- Capital return is principal recovery; revenue return is income earned.
- Capital return is usually non-taxable; revenue return is taxable.
- Capital return reduces investment value; revenue return increases wealth.
- Capital return is often one-time; revenue return may be periodic.

### Importance

- Helps investors distinguish between income and return of principal.
- Supports accurate calculation of total returns and performance evaluation.
- Important for taxation, financial planning, and reinvestment decisions.

## 2.7 Calculation of Returns

### Definition

Calculation of returns measures the gain or loss earned on an investment over a period, expressed as a percentage of the invested amount.

### Methods of Calculating Returns

- **Simple Return:**
  - Measures the basic gain or loss without considering time or compounding.
  - Formula:

$$\text{Return (\%)} = \frac{\text{Current Value} - \text{Initial Investment}}{\text{Initial Investment}} \times 100$$

- **Total Return:**
  - Includes both capital gains and income such as interest or dividends.

- Formula:

$$\text{Total Return (\%)} = \frac{\text{Income} + (\text{Current Value} - \text{Initial Investment})}{\text{Initial Investment}} \times 100$$

- **Annualized Return:**

- Measures average yearly return, useful for investments held over multiple years.
- Formula:

$$\text{Annualized Return (\%)} = \left( \frac{\text{Ending Value}}{\text{Beginning Value}} \right)^{\frac{1}{n}} - 1$$

Where  $n$  = number of years.

- **Risk-Adjusted Return:**

- Measures return relative to the risk taken, e.g., using Sharpe Ratio.
- Formula (Sharpe Ratio):

$$\text{Sharpe Ratio} = \frac{\text{Average Return} - \text{Risk-Free Rate}}{\text{Standard Deviation of Return}}$$

### Importance

- Helps investors evaluate the performance of investments.
- Facilitates comparison of returns across different assets or portfolios.
- Supports informed decisions on reinvestment, portfolio allocation, and risk management.
- Provides insights into both income and growth aspects of investments.

### 3.1 Bank Deposits, Post Office Savings Scheme, and NBFC Deposits

#### Bank Deposits

- **Definition:** Funds deposited in a bank account for safekeeping and earning interest.

- **Types:** Savings accounts, fixed deposits (FDs), recurring deposits (RDs), and current accounts.

- **Features:**

- Safe and regulated by the Reserve Bank of India (RBI).
- Earns interest, which varies by account type and tenure.
- Highly liquid for savings accounts; FDs have fixed tenure and penalty for premature withdrawal.

- **Advantages:** Security of funds, easy access, interest income, and formal banking support.

- **Risk:** Minimal, generally considered risk-free except for inflation risk reducing real returns.

#### Post Office Savings Schemes

- **Definition:** Government-backed savings schemes offering safety and fixed returns.

- **Popular Schemes:**

- Post Office Savings Account
- Public Provident Fund (PPF)
- Monthly Income Scheme (MIS)
- Senior Citizen Savings Scheme (SCSS)

- **Features:**

- Low risk as backed by government.
- Tax benefits under certain schemes (like PPF and SCSS).
- Fixed interest rates announced periodically.

- **Advantages:** Safe, regular income, tax savings, and government guarantee.

- **Risk:** Minimal credit risk; inflation may erode purchasing power.

### **NBFC Deposits (Non-Banking Financial Company Deposits)**

- **Definition:** Fixed deposits offered by NBFCs as an alternative to bank deposits.
- **Features:**
  - Higher interest rates compared to banks.
  - Fixed tenure, generally ranging from 6 months to 5 years.
  - Not covered by Deposit Insurance and Credit Guarantee Corporation (DICGC) like banks.
- **Advantages:** Attractive returns, variety of tenures, and flexible interest payout options.
- **Risk:** Higher credit risk compared to banks; returns depend on NBFC's financial health.

### **3.2 Gold and Silver, Real Estate**

#### **Gold and Silver**

- **Definition:** Precious metals that are traditional forms of investment and wealth preservation.
- **Forms of Investment:** Physical gold/silver (jewelry, coins, bars), gold ETFs, sovereign gold bonds, and digital gold.
- **Features:**
  - Hedge against inflation and currency fluctuations.
  - Highly liquid, can be easily bought and sold.
  - Prices influenced by global demand, economic conditions, and geopolitical factors.
- **Advantages:**
  - Preserves wealth over time.
  - Can be a safe haven during market volatility.
  - Provides portfolio diversification.

- **Risk:** Price volatility and no regular income unless in the form of bonds or interest-bearing schemes.

#### **Real Estate**

- **Definition:** Investment in land, residential, commercial, or rental properties to earn income or capital appreciation.
- **Forms of Investment:** Residential apartments, commercial buildings, plots, REITs (Real Estate Investment Trusts).
- **Features:**
  - Provides regular income through rent.
  - Capital appreciation potential over the long term.
  - Can serve as collateral for loans.
- **Advantages:**
  - Tangible asset with intrinsic value.
  - Can generate both rental income and long-term gains.
  - Less affected by stock market fluctuations.
- **Risk:** Illiquidity, high initial investment, market fluctuations, maintenance costs, and regulatory issues.

### **3.3 Equity Shares, Bonds, and Government Securities**

#### **Equity Shares**

- **Definition:** Shares represent ownership in a company, giving shareholders a claim on profits and assets.
- **Features:**
  - Shareholders may receive dividends.
  - Voting rights in company decisions.
  - Returns depend on company performance and market conditions.

- **Advantages:**
  - Potential for high capital gains.
  - Ownership in a company.
  - Portfolio diversification.
- **Risk:** Market volatility, possibility of loss, and dividend not guaranteed.

## Bonds

- **Definition:** Debt instruments issued by companies or institutions to raise funds, promising fixed interest over time and repayment of principal at maturity.
- **Features:**
  - Fixed interest (coupon) payments.
  - Set maturity period.
  - Can be traded in the secondary market.
- **Advantages:**
  - Regular income through interest.
  - Lower risk compared to equity shares.
  - Can be used for portfolio diversification.
- **Risk:** Interest rate risk, credit/default risk, and inflation risk reducing real returns.

## Government Securities (G-Secs)

- **Definition:** Debt instruments issued by the government to borrow funds from the public.
- **Features:**
  - Safe and backed by the government.
  - Fixed interest payments (coupon).
  - Can be short-term (T-bills) or long-term (bonds).

- **Advantages:**
  - Very low credit risk.
  - Steady and predictable income.
  - High liquidity in secondary markets.
- **Risk:** Interest rate risk and inflation risk may affect real returns.

## 3.4 Mutual Funds

### Definition

A mutual fund is an investment vehicle that pools money from multiple investors to invest in a diversified portfolio of stocks, bonds, and other securities, managed by professional fund managers.

### Features

- Professionally managed by fund managers.
- Offers diversification across various assets and sectors.
- Open-ended funds can be bought or sold anytime; closed-ended funds have a fixed tenure.
- Returns depend on the performance of the underlying assets.
- Suitable for investors with limited knowledge or capital.

### Types of Mutual Funds

- **Equity Funds:** Invest primarily in stocks; higher risk, higher potential returns.
- **Debt Funds:** Invest in bonds and money market instruments; lower risk, stable returns.
- **Hybrid Funds:** Mix of equity and debt to balance risk and return.
- **Index Funds/ETFs:** Track a market index; passively managed with lower fees.
- **Sectoral or Thematic Funds:** Invest in a specific sector or theme; higher risk and potential return.

## Advantages

- Professional management reduces the need for individual research.
- Diversification lowers investment risk.
- Accessible with small investment amounts.
- Liquidity in open-ended schemes allows easy redemption.
- Tax benefits under certain schemes like Equity Linked Savings Scheme (ELSS).

## Risk Factors

- Market risk affecting the value of underlying assets.
- Fund management risk due to manager's decisions.
- Credit and interest rate risk for debt funds.
- Returns are not guaranteed and depend on market performance.

## 3.5 Life Insurance and Tax Savings

### Life Insurance

- **Definition:** A contract between an individual and an insurance company where the insurer pays a sum to the nominee in case of the policyholder's death or after a specified period.
- **Types:**
  - **Term Insurance:** Pure risk coverage; pays only on death during the policy term.
  - **Endowment Plans:** Provides risk coverage and maturity benefits.
  - **Whole Life Policy:** Coverage for the entire life of the insured with a maturity benefit.
  - **Unit Linked Insurance Plans (ULIPs):** Combines investment and insurance.
- **Importance:**
  - Provides financial protection to family members.

- Acts as a tool for long-term financial planning.
- Offers risk coverage while supporting wealth creation in some plans.

### Tax Savings

- **Definition:** Investment or expenditure made to reduce taxable income and comply with legal provisions under tax laws.
- **Common Tax-Saving Instruments:**
  - Life insurance premiums under Section 80C.
  - Public Provident Fund (PPF), Employees' Provident Fund (EPF).
  - Equity Linked Savings Schemes (ELSS).
  - National Pension Scheme (NPS).
- **Importance:**
  - Reduces tax liability legally and efficiently.
  - Encourages savings and long-term financial discipline.
  - Helps achieve personal financial goals while benefiting from tax incentives.

## 3.6 Derivatives & Modern Investment Alternatives

### Derivatives

- **Definition:** Financial contracts whose value is derived from the price of an underlying asset such as stocks, bonds, commodities, or currencies.
- **Types:**
  - **Futures:** Obligation to buy or sell an asset at a predetermined price on a specific date.
  - **Options:** Right, but not obligation, to buy (call) or sell (put) an asset at a set price.
  - **Swaps:** Agreement to exchange cash flows or liabilities between parties.

- **Features:**
  - Used for hedging risks or speculating on price movements.
  - Requires understanding of market volatility and leverage.
  - Traded on exchanges or over-the-counter (OTC).
- **Advantages:**
  - Helps manage and hedge market risk.
  - Provides opportunities for speculation and profit.
  - Can enhance portfolio returns when used properly.
- **Risk:** High leverage can lead to substantial losses; requires expertise.

#### Modern Investment Alternatives

- **Real Estate Investment Trusts (REITs):** Invest in commercial or residential properties, providing rental income and capital appreciation.
- **Exchange-Traded Funds (ETFs):** Funds tracking indices, commodities, or sectors, traded like stocks; offer diversification and liquidity.
- **Commodities:** Investing in gold, silver, oil, or agricultural products; can hedge against inflation.
- **Cryptocurrencies:** Digital assets like Bitcoin or Ethereum; high-risk, high-return speculative investment.
- **Peer-to-Peer (P2P) Lending:** Lending funds directly to individuals or businesses online for interest income.
- **Venture Capital and Private Equity:** Investing in startups or private companies for high-growth potential.

#### Advantages of Modern Alternatives

- Diversification beyond traditional stocks and bonds.
- Opportunities for higher returns and innovative investment options.
- Accessibility through online platforms and reduced entry barriers.

#### Risks

- Higher volatility and potential for losses.
- Regulatory uncertainty in some alternatives like crypto and P2P lending.
- Requires careful research and risk assessment.

#### 4.1 Time Value of Money (TVM)

##### Definition

Time Value of Money (TVM) is a financial concept stating that a sum of money today has a different value than the same sum in the future due to its earning potential.

##### Principle

- Money available today can be invested to earn interest or returns.
- Future money is worth less in present terms because of inflation, risk, and opportunity cost.
- TVM forms the basis for discounting future cash flows in financial decision-making.

##### Key Concepts

- **Present Value (PV):** The current value of a future sum discounted at a specific rate.
- **Future Value (FV):** The value of a current sum after earning interest over a period.
- **Discounting:** Process of finding the present value of future cash flows.
- **Compounding:** Process of calculating the future value of present money by earning interest on both principal and accumulated interest.

##### Formulas

- **Future Value (Simple Interest):**

$$FV = PV \times (1 + r \times t)$$

- **Future Value (Compound Interest):**

$$FV = PV \times (1 + r)^t$$

- **Present Value:**

$$PV = \frac{FV}{(1 + r)^t}$$

Where  $PV$ = Present Value,  $FV$ = Future Value,  $r$ = interest rate,  $t$ = time period.

### Importance

- Helps in investment decisions and comparing cash flows occurring at different times.
- Essential for capital budgeting, loan evaluation, and retirement planning.
- Assists in determining fair pricing of bonds, stocks, and annuities.
- Highlights the opportunity cost of funds and the benefit of early investment.

### 4.2 Present Value Interest Factor (PVIF) & Present Value Interest Factor of Annuity (PVIFA)

#### Definition

- **Present Value Interest Factor (PVIF):** A factor used to calculate the present value of a single future sum of money.
- **Present Value Interest Factor of Annuity (PVIFA):** A factor used to calculate the present value of a series of equal periodic payments (annuity).

#### Concept

- Both PVIF and PVIFA are based on the **Time Value of Money (TVM)** principle.
- They simplify calculations of present values without computing each period separately.

### Formulas

- **PVIF (Single Sum):**

$$PV = FV \times PVIF(r, t)$$

$$PVIF(r, t) = \frac{1}{(1 + r)^t}$$

Where  $r$ = discount rate,  $t$ = time period.

- **PVIFA (Annuity):**

$$PV = PMT \times PVIFA(r, t)$$

$$PVIFA(r, t) = \frac{1 - (1 + r)^{-t}}{r}$$

Where  $PMT$ = periodic payment,  $r$ = discount rate per period,  $t$ = number of periods.

### Applications

- **PVIF:** Calculating present value of a lump-sum payment in the future.
- **PVIFA:** Calculating present value of loan repayments, bond coupons, or retirement annuities.
- Used in capital budgeting, investment appraisal, and financial planning.

### Importance

- Simplifies complex present value calculations.
- Helps compare cash flows occurring at different times.
- Essential in evaluating projects, loans, and investments.
- Facilitates decision-making in finance, accounting, and investment analysis.

### 4.3 Future Value Interest Factor (FVIF) & Future Value Interest Factor of Annuity (FVIFA)

#### Definition

- **Future Value Interest Factor (FVIF):** A factor used to calculate the future value of a single sum of money invested today.
- **Future Value Interest Factor of Annuity (FVIFA):** A factor used to calculate the future value of a series of equal periodic payments (annuity).

#### Concept

- Both FVIF and FVIFA are based on the **Time Value of Money (TVM)** principle.
- They simplify the process of computing future values for investments or cash flows over time.

#### Formulas

- **FVIF (Single Sum):**

$$FV = PV \times FVIF(r, t)$$
$$FVIF(r, t) = (1 + r)^t$$

Where  $PV$ = present value,  $r$ = interest rate per period,  $t$ = number of periods.

- **FVIFA (Annuity):**

$$FV = PMT \times FVIFA(r, t)$$
$$FVIFA(r, t) = \frac{(1 + r)^t - 1}{r}$$

Where  $PMT$ = periodic payment,  $r$ = interest rate per period,  $t$ = number of periods.

#### Applications

- **FVIF:** To calculate how much a lump sum invested today will grow in the future.
- **FVIFA:** To calculate the future value of regular savings, recurring deposits, or retirement contributions.

- Used in investment planning, retirement planning, and loan accumulation analysis.

#### Importance

- Helps investors and businesses estimate growth of investments over time.
- Facilitates financial planning by projecting future cash flows.
- Supports comparison between different investment alternatives and planning periodic contributions.

### 4.4 Equity Valuation

#### Definition

Equity valuation is the process of determining the intrinsic or fair value of a company's stock based on its financial performance, growth prospects, and market conditions.

#### Purpose

- To identify whether a stock is undervalued, overvalued, or fairly priced.
- Helps investors make informed buy, hold, or sell decisions.
- Supports portfolio construction and risk management.

#### Methods of Equity Valuation

- **1. Dividend Discount Model (DDM):**

- Values a stock based on the present value of expected future dividends.
- Formula:

$$P_0 = \frac{D_1}{r - g}$$

Where  $P_0$ = stock price,  $D_1$ = expected dividend,  $r$ = required rate of return,  $g$ = dividend growth rate.

- **2. Price-Earnings (P/E) Approach:**

- Uses the company's earnings and a market-based P/E ratio to estimate stock price.
- Formula:

$$\text{Stock Price} = \text{EPS} \times \text{P/E Ratio}$$

- **3. Free Cash Flow to Equity (FCFE):**

- Values equity based on the present value of expected cash flows available to shareholders after expenses and reinvestments.

- **4. Book Value Approach:**

- Based on the company's net asset value per share.
- Useful for asset-heavy companies.

### Factors Affecting Equity Valuation

- Company's earnings, growth prospects, and dividend policy.
- Industry trends and economic conditions.
- Market sentiment and investor perception.
- Risk factors and cost of capital.

### Importance

- Helps in making informed investment decisions.
- Assists in assessing the intrinsic value of a stock relative to market price.
- Supports long-term wealth creation and portfolio management.
- Reduces reliance on market speculation and short-term fluctuations.

## 4.5 Bond Valuation

### Definition

Bond valuation is the process of determining the fair price or value of a bond based on the present value of its expected future cash flows, including interest (coupon) payments and principal repayment.

### Key Concepts

- **Face Value (Par Value):** The principal amount to be repaid at maturity.
- **Coupon Rate:** The fixed interest rate paid periodically on the bond's face value.
- **Maturity Period:** The time until the bond's principal is repaid.
- **Yield to Maturity (YTM):** The rate of return anticipated if the bond is held until maturity.

### Methods of Bond Valuation

- **Present Value of Cash Flows:**

- The bond price is the sum of the present value of all coupon payments and the face value at maturity.
- Formula:

$$P = \sum_{t=1}^n \frac{C}{(1+r)^t} + \frac{FV}{(1+r)^n}$$

Where  $P$ = bond price,  $C$ = coupon payment,  $FV$ = face value,  $r$ = discount rate/YTM,  $n$ = number of periods.

- **Yield Approach:**

- If market interest rates differ from the coupon rate, bond price adjusts above (premium) or below (discount) par value.

### Factors Affecting Bond Valuation

- Prevailing market interest rates.

- Credit quality of the issuer.
- Time remaining to maturity.
- Inflation expectations and economic conditions.

### Importance

- Helps investors determine whether a bond is fairly priced.
- Supports investment decisions for income generation and capital preservation.
- Facilitates comparison between bonds and other investment instruments.
- Assists in managing portfolio risk and duration.

### 4.6 Yield to Maturity (YTM)

#### Definition

Yield to Maturity (YTM) is the total expected rate of return on a bond if it is held until maturity, considering all coupon payments and the difference between the purchase price and face value.

#### Concept

- YTM represents the internal rate of return (IRR) for a bond.
- It assumes that all coupon payments are reinvested at the same rate.
- Helps compare bonds with different prices, coupons, and maturities.

#### Formula (Approximate)

$$YTM \approx \frac{C + \frac{FV - P}{n}}{\frac{FV + P}{2}}$$

Where:

- $C$ = annual coupon payment
- $FV$ = face value of the bond
- $P$ = current price of the bond

- $n$ = years to maturity

### Factors Affecting YTM

- **Market Interest Rates:** Rise in rates decreases bond price, increasing YTM, and vice versa.
- **Time to Maturity:** Longer-term bonds are more sensitive to rate changes.
- **Coupon Rate:** Higher coupons reduce price volatility and YTM sensitivity.
- **Credit Risk:** Risk of default can affect expected returns.

### Importance

- Allows investors to compare returns across bonds with different maturities and prices.
- Helps in making informed investment decisions in fixed-income securities.
- Assists in evaluating opportunity cost of holding a bond versus other investments.
- Used in portfolio management, bond pricing, and duration analysis.

### 4.7 Problems in Valuation of Investment

#### Definition

Problems in valuation of investment refer to the challenges and limitations faced by investors when trying to determine the true or fair value of financial assets like stocks, bonds, or other investment instruments.

#### Key Problems

- **1. Uncertain Future Cash Flows**
  - Future earnings, dividends, or interest payments are often unpredictable.
  - Changes in company performance or economic conditions can affect returns.

- **2. Market Volatility**
  - Frequent fluctuations in stock or bond prices make valuation difficult.
  - Investor sentiment and market speculation can distort prices.
- **3. Inflation and Purchasing Power**
  - Inflation reduces the real value of future returns.
  - Difficult to accurately adjust for changing purchasing power over time.
- **4. Interest Rate Changes**
  - Bond and investment values are sensitive to interest rate movements.
  - Predicting future rates accurately is challenging.
- **5. Estimating Growth Rates**
  - Dividend growth rates or earnings growth are assumptions that may not hold.
  - Small errors in growth rate assumptions can significantly impact valuation.
- **6. Choice of Discount Rate**
  - Determining the appropriate rate to discount future cash flows is subjective.
  - Different investors may use different rates, leading to varied valuations.
- **7. Lack of Complete Information**
  - Investors may not have access to all relevant financial data.
  - Hidden liabilities or management inefficiencies can distort value.

- **8. Regulatory and Political Factors**
  - Changes in tax laws, regulations, or government policies can affect valuations.
- **9. Behavioral and Psychological Factors**
  - Emotional decision-making, over-optimism, or fear can lead to mispricing.

### 5.1 Primary vs. Secondary Market

#### Definition

- **Primary Market:** The financial market where new securities are issued and sold for the first time directly by companies or governments to investors.
- **Secondary Market:** The market where previously issued securities are bought and sold among investors without involving the issuing company.

#### Key Differences

- **1. Purpose**
  - **Primary:** To raise capital for companies or government projects.
  - **Secondary:** Provides liquidity and enables investors to trade existing securities.
- **2. Participants**
  - **Primary:** Issuers, underwriters, initial investors, and investment banks.
  - **Secondary:** Investors, brokers, market makers, and stock exchanges.
- **3. Price Determination**
  - **Primary:** Price is fixed or determined during the issue (IPO, FPO, private placement).
  - **Secondary:** Price is determined by market demand and supply; fluctuates continuously.

- **4. Fund Flow**
  - **Primary:** Funds go directly to the issuer.
  - **Secondary:** Funds are exchanged between buyers and sellers; issuer is not involved.
- **5. Risk Level**
  - **Primary:** Risk is lower if investing in a government-issued security; higher for new company issues.
  - **Secondary:** Risk depends on market volatility and liquidity of the security.
- **6. Regulation**
  - **Primary:** Closely regulated by SEBI and other authorities to protect investors during issuance.
  - **Secondary:** Also regulated, but focuses on trading practices, transparency, and investor protection.
- **7. Examples**
  - **Primary:** Initial Public Offering (IPO), Follow-on Public Offer (FPO), Rights Issue, Government Bonds issued first time.
  - **Secondary:** NSE, BSE, trading of stocks, bonds, mutual funds, and derivatives among investors.
- **8. Role in Economy**
  - **Primary:** Helps companies and governments raise long-term capital for growth and infrastructure.
  - **Secondary:** Ensures liquidity, price discovery, investor confidence, and smooth functioning of financial markets.
- **9. Frequency of Transactions**
  - **Primary:** Occurs only when new securities are issued.
  - **Secondary:** Continuous trading throughout market hours.
- **10. Transparency**

- **Primary:** Transparent due to detailed prospectus and disclosure requirements.
- **Secondary:** Price transparency depends on market efficiency and reporting.

- **11. Market Depth and Volume**

- **Primary:** Usually limited to the issue size.
- **Secondary:** High trading volume and depth facilitate easy buying and selling.

## 5.2 Fundamental Analysis

### Definition

Fundamental analysis is the method of evaluating a company's financial health, performance, and growth prospects to determine the intrinsic value of its securities, especially stocks.

### Purpose

- To assess whether a stock is undervalued, overvalued, or fairly priced.
- Helps investors make informed long-term investment decisions.
- Focuses on the company's fundamentals rather than short-term market fluctuations.

### Key Components

- **1. Economic Analysis**

- Studies macroeconomic factors such as GDP growth, inflation, interest rates, and fiscal policies.
- Determines how economic conditions affect industries and companies.

- **2. Industry Analysis**

- Examines industry trends, competition, market demand, and growth potential.
- Identifies which industries are likely to perform well in the future.

- **3. Company Analysis**

- Evaluates the company's financial statements, management quality, and business model.
- Looks at revenue growth, profit margins, debt levels, and cash flows.

#### **Financial Ratios Used**

- **Price-Earnings (P/E) Ratio:** Measures stock price relative to earnings.
- **Debt-to-Equity Ratio:** Assesses financial leverage and risk.
- **Return on Equity (ROE):** Measures profitability relative to shareholder equity.
- **Dividend Yield:** Indicates income earned from dividends.

#### **Advantages**

- Helps identify undervalued or overvalued stocks for long-term investment.
- Supports rational investment decisions based on facts, not speculation.
- Encourages understanding of company operations, industry trends, and economic factors.

#### **Limitations**

- Time-consuming and requires detailed research.
- Dependent on the accuracy of financial statements and projections.
- Market sentiment and unforeseen events can still impact stock prices.

### **5.3 Economic Analysis**

#### **Definition**

Economic analysis is the study of macroeconomic factors such as GDP growth, inflation, interest rates, and fiscal policies to evaluate their impact on businesses, industries, and investments.

#### **Purpose**

- Helps investors understand the overall economic environment.

- Assists in predicting the performance of industries and companies.
- Supports informed long-term investment decisions.

#### **Key Components**

- **1. National Income and GDP**

- Measures the economic growth of a country.
- Higher GDP growth generally indicates better opportunities for corporate profits.

- **2. Inflation Rate**

- Indicates the rate at which prices rise in the economy.
- High inflation can erode purchasing power and affect corporate earnings.

- **3. Interest Rates**

- Cost of borrowing and lending in the economy.
- Affects company financing costs, consumer spending, and investment returns.

- **4. Fiscal Policy**

- Government policies on taxation and public spending.
- Influences business investment, consumption, and economic growth.

- **5. Monetary Policy**

- Central bank actions affecting money supply and credit availability.
- Helps control inflation, liquidity, and economic stability.

- **6. Exchange Rates**

- Determines competitiveness of exports and imports.
- Affects multinational companies and foreign investments.

- **7. Employment and Unemployment Rates**
  - Reflects the strength of the labor market.
  - Higher employment boosts consumption and corporate earnings.

### Importance

- Provides a framework for assessing the investment climate.
- Helps in selecting industries and companies likely to benefit from economic trends.
- Supports risk assessment and portfolio management.
- Guides strategic planning for businesses and investors.

## 5.4 Industry Analysis

### Definition

Industry analysis is the evaluation of a specific sector of the economy to understand its growth potential, competitive dynamics, profitability, and investment opportunities.

### Purpose

- Helps investors identify promising industries for investment.
- Provides insights into market trends, competition, and risks.
- Supports long-term strategic and financial decision-making.

### Key Components

- **1. Market Size and Growth**
  - Measures the total demand and potential for expansion.
  - Growing industries often offer better investment opportunities.
- **2. Industry Life Cycle**
  - Industries go through stages: Introduction, Growth, Maturity, and Decline.
  - Investment strategies vary depending on the life cycle stage.

- **3. Competitive Structure**
  - Number and strength of competitors in the industry.
  - Analyzes market share, pricing power, and barriers to entry.
- **4. Regulatory Environment**
  - Government policies, licensing, and compliance affect industry operations.
  - Industry heavily influenced by regulations may face higher risks or costs.
- **5. Technological Factors**
  - Innovation and adoption of new technologies affect competitiveness.
  - Industries with rapid technological change may offer high growth potential but higher risk.
- **6. Supply and Demand Factors**
  - Examines the balance of production capacity and consumer demand.
  - Helps predict profitability and stability of the industry.
- **7. Profitability Analysis**
  - Examines typical margins, return on investment, and cost structures.
  - High profitability industries attract more investors and capital.

### Importance

- Provides guidance on sector selection for investment.
- Helps in assessing risks and opportunities associated with an industry.
- Supports equity and fundamental analysis for company valuation.
- Assists businesses in strategic planning and competitive positioning.

## **5.5 Company Analysis**

### **Definition**

Company analysis is the evaluation of a company's financial health, management quality, operational efficiency, and growth prospects to determine its investment potential.

### **Purpose**

- Helps investors assess whether a company's stock is undervalued or overvalued.
- Supports long-term investment decisions.
- Assists in portfolio construction and risk management.

### **Key Components**

- **1. Financial Statement Analysis**
  - Examines balance sheet, income statement, and cash flow statement.
  - Evaluates profitability, liquidity, solvency, and efficiency.
- **2. Profitability Metrics**
  - Key ratios: Return on Equity (ROE), Return on Assets (ROA), and profit margins.
  - Measures the company's ability to generate earnings from resources.
- **3. Liquidity and Solvency**
  - Current ratio and quick ratio assess short-term financial health.
  - Debt-to-equity ratio measures long-term financial stability.
- **4. Growth Prospects**
  - Revenue and earnings growth trends indicate future potential.
  - Expansion plans, new products, and market penetration are analyzed.

- **5. Management Quality**

- Evaluates leadership, strategic vision, and corporate governance.
- Strong management enhances operational efficiency and decision-making.

- **6. Competitive Advantage**

- Assesses the company's market position, brand value, and unique capabilities.
- Sustainable competitive advantage indicates long-term growth potential.

- **7. Dividend Policy**

- Considers dividend history, payout ratio, and stability.
- Reflects company's profit distribution and investor returns.

- **8. Risk Assessment**

- Analyzes market, operational, financial, and regulatory risks.
- Helps in understanding potential challenges affecting performance.

### **Importance**

- Supports informed investment decisions and equity valuation.
- Helps in comparing companies within the same industry.
- Provides insights into financial stability, growth potential, and management efficiency.
- Reduces reliance on market speculation by focusing on fundamentals.

## **5.6 Financial Analysis**

### **Definition**

Financial analysis is the process of evaluating a company's financial statements and performance to understand its profitability, liquidity, solvency, and overall financial health.

### **Purpose**

- Helps investors, creditors, and management make informed decisions.
- Identifies strengths and weaknesses in financial performance.
- Supports investment, lending, and strategic planning decisions.

### **Key Components**

- **1. Profitability Analysis**
  - Measures a company's ability to generate earnings.
  - Key ratios: Net Profit Margin, Gross Profit Margin, Return on Equity (ROE), Return on Assets (ROA).
- **2. Liquidity Analysis**
  - Evaluates the company's capacity to meet short-term obligations.
  - Key ratios: Current Ratio, Quick Ratio, Cash Ratio.
- **3. Solvency Analysis**
  - Assesses long-term financial stability and debt-paying ability.
  - Key ratios: Debt-to-Equity Ratio, Interest Coverage Ratio, Total Debt Ratio.
- **4. Efficiency/Activity Analysis**
  - Examines how effectively the company utilizes its assets.
  - Key ratios: Inventory Turnover, Receivables Turnover, Asset Turnover.

- **5. Cash Flow Analysis**
  - Studies the inflow and outflow of cash from operations, investing, and financing.
  - Ensures sustainable operations and identifies liquidity issues.
- **6. Trend Analysis**
  - Compares financial data over multiple periods to detect patterns.
  - Helps forecast future performance and growth potential.
- **7. Comparative/Benchmark Analysis**
  - Compares company performance with peers or industry averages.
  - Highlights relative strengths and weaknesses.
- **8. Ratio Analysis**
  - Uses financial ratios to quantify performance and risk.
  - Facilitates easy interpretation and decision-making.

### **Importance**

- Provides insights into profitability, liquidity, efficiency, and risk.
- Supports investment decisions and credit evaluation.
- Helps management identify areas for improvement and strategic planning.
- Enhances transparency and accountability for stakeholders.